

News Release

From Nuance Communications, Inc.

Nuance Delivers Mobile Print Convenience with Enterprise-Level Control and Security

Nuance integrates Equitrac print management solutions with PrinterOn Enterprise to provide anywhere, anytime mobile device print capability

LONDON, UK, November 15, 2012 – Nuance Communications, Inc., a leading provider of speech and imaging solutions, today announced it is providing secure, manageable mobile printing for enterprise environments. To deliver this capability, Nuance entered an agreement with PrinterOn® to integrate PrinterOn Enterprise, the world's leading enterprise-grade mobile printing platform for small and large businesses, education, public and home, with Nuance's Equitrac® print management software.

PrinterOn Enterprise provides access to printing from anywhere using any mobile device and integrates with Equitrac Office® and Equitrac Express® to allow mobile users to easily print from their devices, while providing enterprises the ability to control, track, and account for print activity through Equitrac. The combined solution is designed to work with all mobile device platforms, and any printer or MFP brand

Nuance will resell and provide full technical support for PrinterOn Enterprise to allow enterprises to maintain control of their print workflows as they expand print capabilities to employees using various mobile devices.

With PrinterOn Enterprise and Equitrac, an enterprise can implement a mobile print strategy across the business immediately without disrupting the existing network print environment. End-users benefit from streamlined business workflows with secure and convenient access to documents, while IT professionals benefit from a lower cost of ownership by integrating mobile printing and print management solutions.

Mobile print is a flexible solution that allows users to select from a variety of print options. Depending on which method is most appropriate and convenient, users can choose to print using:

- Email
- Mobile Apps
- Web Printing Portals
- Windows laptops (via the PrintWhere[®] Universal Driver)

The solution also supports Follow-You Printing® to increase mobility and productivity by freeing users to output documents at the MFP of their choice – with secure print release. It is also highly configurable and scalable, meaning it can be adjusted as printing needs evolve in the enterprise.

"As users increasingly utilize mobile devices, such as tablets, smartphones and laptops, in their business lives, organizations recognize they must support these devices, but struggle to maintain the controls and security needed in enterprise environments," said Mike Rich, General Manager and Senior Vice President for Nuance's Document Imaging Division. "Nuance partnered with PrinterOn to enable organizations to keep accountability, cost allocation and security in place, as they expand their printing universes to include mobile devices."

Equitrac software can track and manage print, copy, fax, and scan activity for virtually any MFP or printer brands, including Canon/Océ, Fuji Xerox, HP, Konica Minolta, Kyocera, Ricoh/IKON and Xerox – each of which currently sells or bundles Equitrac solutions through dealers or as part of Managed Print Services (MPS) portfolios.

Nuance's document imaging portfolio includes Equitrac print management and cost recovery software, Nuance eCopy ShareScan scanning and workflow solutions, and Nuance OmniPage, PaperPort, PDF Converter Professional and eCopy PDF Pro Office desktop applications. The portfolio boosts personal productivity, increases departmental efficiency and streamlines enterprise workflows. It delivers an end-to-end solution that supports workflows from MFPs to desktop and mobile devices. Equitrac software is a great fit for MPS strategies where organizations are looking to improve document output efficiencies and reduce print costs in uniform or mixed MFP fleet environments.

For more information on Equitrac, please go to: http://www.nuance.com/for-business/by-product/equitrac/index.htm.

Nuance Communications, Inc.

Nuance Communications, Inc. is a leading provider of voice and language solutions for businesses and consumers around the world. Its technologies, applications and services make the user experience more compelling by transforming the way people interact with devices and systems. Every day, millions of users and thousands of businesses experience Nuance's proven applications. For more information, please visit www.nuance.com.

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