



Nuance Document Imaging - Background

Nuance's Document Imaging portfolio offers the imaging industry's most comprehensive portfolio of document workflow and automation tools. Its PDF, capture and workflow, print management and cost recovery solutions deliver measurable productivity gains and cost reductions by streamlining how people create, share, store and use office documents. These solutions help millions of customers – from individuals and workgroups to global enterprises – automate their document workflow processes to drive efficiency, boost productivity, facilitate information sharing, drive customer service, improve security and honour their regulatory compliance obligations.

Nuance's leadership position in imaging has been accelerated by a 200% growth in the past three years, and secured through the acquisition and integration of established brands including eCopy, X-Solutions, Equitrac and SafeCom. Nuance's comprehensive portfolio of technology offerings include document capture and distribution, print management and PDF, as well as voice technology solutions. Today, Nuance works with MFP manufacturers – including Canon, Hewlett-Packard, Ricoh, Toshiba and Xerox – and resellers to enable enterprises to realize the full benefits of MPS initiatives. Research conducted by Harvey Spencer Associates* identified Nuance's imaging products as clear market leaders, validating the widespread adoption of Nuance's versatile and powerful imaging solutions. Today, more than 50% of the Fortune 500 use Nuance imaging technologies.

Nuance offers everyone a better way to work

Nuance offers the world's best OCR and most robust PDF and document conversion capabilities. Nuance's imaging solutions enable users to track, control and manage their print costs; capture and integrate scanned information into existing workflows and applications, and; easily convert, edit and share PDFs. Nuance's solutions benefit many users:

- Office workers can quickly and easily turn paper into editable documents ; saving 15 minutes a page over traditional conversion methods
- Departmental users are able to automate document and form processing; streamlining paper to digital workflows and adding value to enterprise applications
- Organisations can optimise and secure the way they print, reducing printing costs by 30%, while automating compliance adherence

Invest now, for the future

The rapid adoption of cloud services and the incredible rise in the use of mobile devices in the enterprise are creating increasingly diversified document workflow patterns. With a view to emerging and future trends, Nuance's imaging solutions not only help extract more functionality from paper-based documents, but also deliver on the increasing requirement to provide 'anytime, anywhere' access to digital documents.

Nuance offers industry recognised products for the desktop and cloud, including:

PDF Converter Professional 8 – Provides everything you need to create, convert, edit, assemble and securely share PDF files for increased productivity. With the integrated Dragon Dictation app, users can capture ideas and notes simply by speaking.

OmniPage Professional 18 – Delivers highly accurate desktop document conversion for batch processing.

PaperPort Professional 14 – Desktop scanning and document management solution enables business users to centrally manage files locally, in the office network or in the cloud.

PaperPort Notes – The iPad app allows users to capture hand written notes, typed text, images, web content and audio. PaperPort Notes leverages Dragon Dictation capture ideas and notes simply by speaking.

Nuance's MFP, SDK and cloud solutions include:

eCopy PDF Pro Office – Packed with business specific PDF functions, including document assembly, comparison, redaction and meta data scrubbing, it also integrates with solutions from Autonomy, OpenText and Microsoft among others.

eCopy ShareScan – The scanning solution that automates paper to digital workflows for document management and collaboration.

eCopy Scan to Cloud – A cloud-enabled software that provides organisations with powerful document scanning capabilities.

OmniPage Cloud OCR – OmniPage Cloud Service (OCS) is the fast, easy and hassle-free way to add Nuance's industry-leading scanning and OCR capabilities to virtually any application that connects to the Internet.

OmniPage Capture SDK – A software development kit for developers and system integrators providing everything they need to add robust imaging, OCR and PDF capabilities to their applications.

Equitrac and SafeCom - leading print management and cost recovery solution.

Worldwide support for customers

Globally, customers using Nuance's imaging solutions include Adidas, BMW, Barclays, BaByliss, Dickinson Dees, KPMG, PGA, PwC and Siemens. In Europe, companies using Nuance imaging solutions include East Lancashire NHS Trust, Groupama, Brookson Ltd and O'Loughlin Insurance Group. With more than 350 imaging employees worldwide, Nuance has the largest dedicated team for solutions sales, pre/post-sales support, professional services and customer service— covering North America, EMEA and Asia.

Nuance Document Imaging Fast Facts:

More than 21 million consumers and professionals use Nuance's imaging and speech recognition applications on their PC or Mac

- More than 50% of the Fortune 500 use Nuance imaging technologies
- Nuance's position in imaging has been accelerated by a 200% growth in the past three years
- Nine of the ten largest multifunction printer manufacturers and four of the five largest scanner manufacturers partner with Nuance to deliver imaging solutions
- Nuance OCR recognises more than 100 languages
- 3.6 million knowledge workers use eCopy ShareScan & + 100,000 eCopy servers are installed
- Nuance has more than 350 imaging employees worldwide, with more than 130 in R&D
- IDC's Environmental Analysis** shows that the average Nuance customer using its imaging solutions:
 - Enjoys an annual reduction of 588 pages per user
 - Realises an annual cost reduction of toner/ink costs of 25€ per user
 - Reduces energy costs by 45€ per user
 - Reduces carbon emissions by 703 metric tonnes per year
 - Removes the equivalent of 96 cars from the road each year
 - Saves 27 trees each year

Glossary:

OCR: Optical Character Recognition

PDF: Portable Document Format

OEM: Original Equipment Manufacturer

Notes:

*2012 – 2013 The World Market for Document Capture Software

**based on 3,000 Nuance Imaging customers